

Message Text

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PAGE 01 LAGOS 11494 061304Z

ACTION COME-00

INFO OCT-01 AF-10 ISO-00 EB-08 CCO-00 PASO-00 SSO-00

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O 061146Z OCT 77

FM AMEMBASSY LAGOS

TO SECSTATE WASHDC IMMEDIATE 4144

UNCLAS LAGOS 11494

TO: GENESCO, INC.

ROUTE F-260

NASHVILLE, TENN.

ATTN: R.E. MCCLENGON

CC O'CONNOR, LEGAL DEPT.

TELEPHONE 615-367-7166

1. STOKES REPORTS THAT HE HAS REACHED STALEMATE ON PRICING AND DELIVERY OF BOOTS. GOVERNMENT INSISTS ON FORMER PRICES AND COMPLETE DELIVERY OF 275,000 PAIRS OF DMS AND 12,000 DRESS BOOTS NO LATER THAN 180 DAYS FROM L/C. STOKES MUST HAVE REPLY TODAY AS TO HOW TO PROCEED. HE EMPHASIZES THAT REQUEST MUST BE TREATED WITH UTMOST URGENCY.

2. NEW FURTHER COMPLICATION IS EMERGENCE OF STRONG GOVERNMENT LINE AGAINST COMPANIES WHO HAVE ANY TRADING CONTACTS WITH SOUTH AFRICA. PHRASEOLOGY NOW BEING INCLUDED IN ALL FMG CONTRACTS STATES THAT CONTRACTOR MUST CONFIRM THAT HE HAS NO BUSINESS OR OTHER AFFILIATION WHATSOEVER WITH SOUTH AFRICA. IF FMG FINDS THAT SUCH CONNECTION EXISTS, THE SALES AGREEMENT WITH NIGERIA WILL BE CANCELLED IMMEDIATELY AND CONTRACTOR WILL BE LIABLE TO PAY TO FMG A SUM TWICE THE AMOUNT OF THE CONTRACT PRICE OF THE AGREEMENT. CONTRACTOR, ACCORDING TO TEXT, SHALL ALSO HAVE ITS NAME BLACKLISTED AND FORFEIT FUTURE FMG PURCHASES.

3. STOKES EXPECTS COMPANY TO BE FACED WITH THIS TYPE OF
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CONTRACT AND THUS NEEDS LEGAL GUIDANCE FROM COMPANY AS SOON AS POSSIBLE. HE SUGGESTS POSSIBILITY OF SIGNING CONTRACT AS LONG AS ADDITIONAL PHRASE IS INCLUDED TO EFFECT THAT WORDING OF CONTRACT IS NOT IN CONFLICT WITH ANY U.S. LAW. IF LEGAL DEPARTMENT IN AGREEMENT, IT SHOULD SPECIFY PROPER WORDING.

HARRY CAHILL

AMERICAN EMBASSY
LAGOS, NIGERIA.
EASUM

NOTE BY OC/T: PASSED ABOVE ADDRESSEE.

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
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Sent Date: 06-Oct-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
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Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
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From: LAGOS
Handling Restrictions: n/a
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Litigation History:
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Original Previous Classification: n/a
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Page Count: 2
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Previous Handling Restrictions: n/a
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Review Release Event: n/a
Review Transfer Date:
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Secure: OPEN
Status: NATIVE
Subject: n/a
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To: STATE
Type: TE
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